COLBY COMMUNITY COLLEGE
MEMORANDUM OF AGREEMENT

THIS ARTICULATION AGREEMENT is between any Kansas high school student who has successfully completed a state approved **Marketing Pathway** (52.1402) or **Business Entrepreneurship & Management Pathway** (52.0799) and **Colby Community College, Colby, Kansas.** It will provide students with a smooth transition from high school to a postsecondary program/degree in **Business Administration Accounting or Business Management Administration or the Technical Certificate in Management/Marketing.** The intent of this cooperative effort is to provide the students with a non-duplicative program of study leading to enhanced employment opportunities.

It is agreed by and between the parties as follows.

1. The secondary student will attain concentrator status through successful completion of his/ her high school Marketing Pathway (52.1402) or Business Entrepreneurship & Management Pathway (52.0799) sequence of courses.
2. Colby Community College will provide the course listed on the attached program of Study/Course Sequence form.
3. The Associate of Science degree in **Business Administration Accounting or Associate of Applied Science degree in Business Management and Administration or the Technical Certificate in Management/Marketing** may be granted by Colby Community College joint agreement. The awarding of such a degree is contingent upon the graduating high school's continuance of their KSDE approved Career Cluster Pathway.
4. Successful completion of the following **Marketing Pathway or Business Entrepreneurship & Management Pathway** OR course(s) will result in the student being awarded college credit for the following equivalent courses(s).

High School Courses	KS Course Code	College Courses	College Credit
Successful completion of: Entrepreneurship, Business Management, Business Communications, Accounting, Business Economics	 12053 12052 12009 12104 12105	BU178 Introduction to Business	3
Successful completion of: Accounting	 12104	AC101 Accounting Fundamentals	3

5. Postsecondary Credit will be considered Advanced Placement Credit, and will be awarded upon student submission to the college of the students' high school transcript.
6. Details regarding credit awards and fees are outlined below.
    a. College credit will only be awarded for a grade of "C" or better in the required high school course(s).
    b. No fee will be assessed for the college credit awarded.
    c. Student must declare Business Administration Accounting or Business Management as their major area of interest.
    d. College credits will be available for award after the student has successfully completed the next course of sequence.
        i. AS Business Administration Accounting
        ii. AAS Business Management and Administration
        iii. Technical Certificate Management/Marketing
7. To receive an Associate of Applied Science Degree (AAS), the student must complete a minimum of 67 credit hours, including credit hours as outlined in the program of study.
8. To receive an Associate of Science Degree (AS), students must complete a minimum of 64 hours of coursework, including credit hours as outlined in the program of study.
9. The College and any high schools offering the approved Career Cluster Pathway may advertise the programs and will jointly advise the student that this option is available to them.
10. This agreement may be reviewed/modified as needed, or in the event of cancellation, discontinuance, or disapproval of any course or program by the Kansas State Department of Education or the Kansas Board of Regents.
11. The College agrees to evaluate this program on an annual basis and in the context of student benefits, program efficiency, and effectiveness.
12. This agreement shall begin August 1, 2017.
13. This agreement is subject to change or cancellation by the Legislature at any time in accordance with Article 6, Section 5 of the Kansas Constitution.

IN WITNESS WHEREOF, the parties accept and approve this agreement.

KSDE Representative — Date: 2-23-17

Seth Mason Carter
Colby Community College President — Date: 2/22/2017